

- 10b Agreement among Bell Atlantic Network Services, Inc. and the telephone subsidiaries, dated November 7, 1983. (Exhibit 10i to Bell Atlantic 1983 Form 10-K).
- 24 Consent of Coopers & Lybrand.
- 25 Powers of Attorney.

(b) Reports on Form 8-K:

No Form 8-K was filed by the registrant during the quarter ended December 31, 1991.

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

THE CHESAPEAKE AND POTOMAC TELEPHONE
COMPANY OF WEST VIRGINIA

By /s/ Edward F. Morton
Edward F. Morton
(Controller)

March 26, 1992

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the date indicated.

Principal Executive Officer:

David E. Berry President and
 Chief Executive
 Officer

Principal Financial Officer and Controller:

Edward F. Morton Controller

Directors:

Neil S. Bucklew
David E. Berry
William C. Campbell
David K. Hall
Wilbur S. Jones, Jr.
Russell L. Isaacs
Lacy I. Rice, Jr.

By /s/ Edward F. Morton
Edward F. Morton
(individually and as
attorney-in-fact)
March 26, 1992

THE CHESAPEAKE AND POTOMAC TELEPHONE COMPANY OF WEST VIRGINIA

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Financial statement schedules other than those listed above have been omitted either because the required information is contained in the financial statements and the notes thereto, or because such schedules are not required or applicable.

REPORT OF MANAGEMENT

The management of The Chesapeake and Potomac Telephone Company of West Virginia is responsible for the financial statements and the information and representations contained in this report. Management believes that the financial statements have been prepared in conformity with generally accepted accounting principles and that the other information in this annual report is consistent with those statements. Management is required to include in the financial statements amounts, primarily related to matters not concluded by year-end, that are based on management's best estimates and judgments.

In meeting its responsibility for the financial statements of the Company, management maintains a strong internal control structure, including the appropriate control environment, accounting systems and control procedures. The internal control structure is designed to provide reasonable assurance that assets are safeguarded from unauthorized use or disposition, that transactions are properly recorded and executed in accordance with management's authorization and that the financial records permit the preparation of reliable financial statements. There are, however, inherent limitations that should be recognized in considering the assurances provided by the internal control structure. The concept of reasonable assurance recognizes that the costs of the internal accounting control structure should not exceed the benefits to be derived. The internal control structure is reviewed and evaluated on a regular basis. Compliance is monitored by the internal auditors through an annual plan of internal audits.

The Board of Directors pursues its review and oversight role for the financial statements through an Audit Committee composed of three outside directors. The duties of the Audit Committee include recommending to the Board of Directors the appointment of an independent accounting firm to audit the financial statements of the Company. The Audit Committee meets periodically with management and the Board of Directors. It also meets with representatives of the internal and independent auditors and reviews the work of each to ensure that their respective responsibilities are being carried out and to discuss related matters. Both the internal and independent auditors have direct access to the Audit Committee.

The financial statements of the Company have been audited by Coopers & Lybrand, independent accountants, whose report is included on the following page.

Edward F. Morton
Controller

REPORT OF INDEPENDENT ACCOUNTANTS

To the Board of Directors and Shareowner of
The Chesapeake and Potomac Telephone Company of West Virginia

We have audited the financial statements and the financial statement schedules of The Chesapeake and Potomac Telephone Company of West Virginia as listed on page F-1 of this Form 10-K. These financial statements and financial statement schedules are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements and financial statement schedules based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Chesapeake and Potomac Telephone Company of West Virginia as of December 31, 1991 and 1990, and the results of its operations and its cash flows for each of the three years in the period ended December 31, 1991, in conformity with generally accepted accounting principles. In addition, in our opinion, the financial statement schedules referred to above, when considered in relation to the basic financial statements taken as a whole, present fairly, in all material respects, the information required to be included therein.

As discussed in Notes 1 and 7 to the financial statements, the Company changed its method of accounting for postretirement benefits other than pensions in 1991.

/s/ COOPERS & LYBRAND

Washington, D.C.
February 5, 1992

STATEMENTS OF INCOME AND REINVESTED EARNINGS

| | Dollars in Thousands | | |
|---|----------------------------------|------------------|------------------|
| | For The Years Ended December 31, | | |
| | 1991 | 1990 | 1989 |
| OPERATING REVENUES | | | |
| Local service | \$264,128 | \$253,459 | \$237,809 |
| Network access | 153,365 | 144,271 | 137,800 |
| Toll service | 89,736 | 99,138 | 103,044 |
| Directory advertising, billing services and other | 46,340 | 47,930 | 42,384 |
| Provision for uncollectibles | (3,939) | (3,783) | (3,055) |
| | <u>549,630</u> | <u>541,015</u> | <u>517,982</u> |
| OPERATING EXPENSES | | | |
| Employee costs, including benefits and taxes | 124,398 | 125,042 | 133,427 |
| Depreciation and amortization | 106,964 | 107,276 | 102,264 |
| Taxes other than income | 26,707 | 24,489 | 24,042 |
| Other | <u>162,058</u> | <u>156,183</u> | <u>143,581</u> |
| | <u>420,127</u> | <u>412,990</u> | <u>403,314</u> |
| Net operating revenues | <u>129,503</u> | <u>128,025</u> | <u>114,668</u> |
| OPERATING INCOME TAXES | | | |
| Federal | 25,839 | 27,762 | 19,771 |
| State | <u>12,210</u> | <u>12,197</u> | <u>11,651</u> |
| | <u>38,049</u> | <u>39,959</u> | <u>31,422</u> |
| Operating income | <u>91,454</u> | <u>88,066</u> | <u>83,246</u> |
| OTHER INCOME (EXPENSE) | | | |
| Allowance for funds used during construction | 778 | 1,556 | 1,832 |
| Miscellaneous - net | <u>(607)</u> | <u>(873)</u> | <u>(273)</u> |
| | <u>171</u> | <u>683</u> | <u>1,559</u> |
| INTEREST EXPENSE | <u>23,354</u> | <u>24,652</u> | <u>26,997</u> |
| INCOME BEFORE EXTRAORDINARY ITEM AND CUMULATIVE EFFECT OF CHANGE IN ACCOUNTING PRINCIPLE | 68,271 | 64,097 | 57,808 |
| EXTRAORDINARY ITEM | | | |
| Loss on early extinguishment of debt (net of income tax benefit of \$1,933) | - | - | (2,863) |
| CUMULATIVE CHANGE IN ACCOUNTING PRINCIPLE | | | |
| Transfer of change in Accounting for Retirement Benefits | <u>(69,964)</u> | <u>-</u> | <u>-</u> |
| NET INCOME (LOSS) | <u>\$ (1,693)</u> | <u>\$ 64,097</u> | <u>\$ 54,945</u> |
| REINVESTED EARNINGS | | | |
| At beginning of year | \$108,268 | \$ 94,197 | \$ 97,076 |
| Add: Net (loss) income | <u>(1,693)</u> | <u>64,097</u> | <u>54,945</u> |
| | 106,575 | 158,294 | 152,021 |
| Deduct: Dividends | 68,700 | 50,000 | 57,787 |
| Other changes | - | 26 | 37 |
| At end of year | <u>\$ 37,875</u> | <u>\$108,268</u> | <u>\$ 94,197</u> |

The accompanying notes are an integral part of these financial statements.

BALANCE SHEETS

| | <u>Dollars in Thousands</u> | |
|---|------------------------------------|------------------------------------|
| | <u>December 31,</u> <u>1991</u> | <u>December 31,</u> <u>1990</u> |
| <u>ASSETS</u> | | |
| CURRENT ASSETS | | |
| Cash | \$ 351 | \$ - |
| Accounts receivable: | | |
| Customers and agents, net of allowances for uncollectibles of \$2,756 and \$1,610 | 65,652 | 68,505 |
| Affiliate | 2,821 | 3,382 |
| Other | 2,153 | 8,059 |
| Material and supplies | 3,153 | 4,217 |
| Prepaid expenses | 4,247 | 3,231 |
| Deferred income taxes | 7,879 | 6,386 |
| Deferred charges | <u>15,480</u> | <u>10,121</u> |
| | <u>101,736</u> | <u>103,901</u> |
| PLANT, PROPERTY AND EQUIPMENT - at cost. . | | |
| In service | 1,489,526 | 1,470,566 |
| Under construction and other | <u>17,034</u> | <u>14,888</u> |
| | 1,506,560 | 1,485,454 |
| Accumulated depreciation | <u>(555,039)</u> | <u>(541,828)</u> |
| | <u>951,521</u> | <u>943,626</u> |
| DEFERRED CHARGES AND OTHER ASSETS. | <u>14,944</u> | <u>18,737</u> |
| TOTAL ASSETS | <u>\$1,068,201</u> | <u>\$1,066,264</u> |

The accompanying notes are an integral part of these financial statements.

BALANCE SHEETS

| | <u>Dollars in Thousands</u> | |
|--|------------------------------------|------------------------------------|
| | <u>December 31,</u> <u>1991</u> | <u>December 31,</u> <u>1990</u> |
| <u>LIABILITIES AND SHAREOWNER'S INVESTMENT</u> | | |
| CURRENT LIABILITIES | | |
| Debt maturing within one year: | | |
| Affiliate | \$ 33,320 | \$ 31,946 |
| Other | 166 | 165 |
| Accounts payable: | | |
| Parent and affiliates | 19,684 | 21,573 |
| Other | 40,451 | 36,491 |
| Accrued expenses: | | |
| Vacation pay. | 9,729 | 9,753 |
| Interest. | 6,248 | 6,462 |
| Taxes | 9,052 | 10,986 |
| Other | 11,883 | 12,730 |
| Advance billing and customer deposits. . | <u>13,597</u> | <u>13,302</u> |
| | <u>144,130</u> | <u>143,408</u> |
| LONG-TERM DEBT | <u>263,904</u> | <u>264,311</u> |
| DEFERRED CREDITS | | |
| Deferred income taxes. | 109,127 | 154,938 |
| Unamortized investment tax credits . . . | 33,579 | 39,625 |
| Employee benefit obligations | <u>129,305</u> | <u>8,970</u> |
| Other. | <u>4,142</u> | <u>4,077</u> |
| | <u>276,153</u> | <u>207,610</u> |
| CONTINGENCIES | | |
| SHAREOWNER'S INVESTMENT | | |
| Common stock - one share, without par value, owned by parent. | 340,482 | 340,482 |
| Contributed capital. | 5,657 | 2,185 |
| Reinvested earnings. | <u>37,875</u> | <u>108,268</u> |
| | <u>384,014</u> | <u>450,935</u> |
| TOTAL LIABILITIES AND SHAREOWNER'S INVESTMENT. | <u>\$1,068,201</u> | <u>\$1,066,264</u> |

The accompanying notes are an integral part of these financial statements.

STATEMENTS OF CASH FLOWS

| | Dollars in Thousands | | |
|---|----------------------------------|------------------|------------------|
| | For the Years Ended December 31, | | |
| | 1991 | 1990 | 1989 |
| CASH FLOWS FROM OPERATING ACTIVITIES: | | | |
| Net income (loss)..... | \$ (1,693) | \$ 64,097 | \$ 54,945 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | | |
| Depreciation and amortization..... | 106,964 | 107,276 | 102,264 |
| Cumulative effect of change in accounting principle..... | 69,964 | - | - |
| Provision for uncollectibles..... | 3,939 | 3,783 | 3,055 |
| Allowance for funds used during construction.. | (778) | (1,556) | (1,832) |
| Other items, net..... | 60 | 86 | 4,868 |
| Changes in certain assets and liabilities: | | | |
| Accounts receivable..... | 2,821 | (5,416) | (8,499) |
| Material and supplies..... | 3,265 | (662) | (1,144) |
| Prepaid expenses..... | (1,413) | 1,030 | (440) |
| Deferred charges and other..... | (2,413) | (6,039) | (1,822) |
| Accounts payable and accrued expenses..... | 11,127 | 14,717 | 22,916 |
| Advanced billing and customer deposits..... | 295 | 330 | (2) |
| Deferred income taxes..... | (1,007) | 1,039 | 4,194 |
| Unamortized investment tax credits..... | (6,046) | (4,253) | (3,492) |
| Other liabilities..... | <u>651</u> | <u>(1,089)</u> | <u>2,513</u> |
| Net cash provided by operating activities..... | <u>185,736</u> | <u>173,343</u> | <u>177,524</u> |
| CASH FLOWS FROM INVESTING ACTIVITIES: | | | |
| Additions to plant, property and equipment..... | (113,634) | (108,109) | (106,013) |
| Other plant related changes..... | <u>(4,220)</u> | <u>(4,304)</u> | <u>(86)</u> |
| Net cash used in investing activities..... | <u>(117,854)</u> | <u>(112,413)</u> | <u>(106,099)</u> |
| CASH FLOWS FROM FINANCING ACTIVITIES: | | | |
| Additions to long-term debt..... | - | - | 50,000 |
| Repayments of long-term debt..... | - | - | (52,580) |
| Principal payments on capital leases..... | (205) | (167) | (167) |
| Net changes in short-term debt..... | - | - | (48,100) |
| Repayments of other short-term debt..... | - | - | (5,500) |
| Net change in advance from affiliate..... | 1,374 | (10,763) | 42,709 |
| Dividends paid..... | <u>(68,700)</u> | <u>(50,000)</u> | <u>(57,787)</u> |
| Net cash used in financing activities..... | <u>(67,531)</u> | <u>(60,930)</u> | <u>(71,425)</u> |
| INCREASE IN CASH..... | 351 | - | - |
| CASH, BEGINNING OF YEAR..... | <u>-</u> | <u>-</u> | <u>-</u> |
| CASH, END OF YEAR..... | <u>\$ 351</u> | <u>\$ -</u> | <u>\$ -</u> |

The accompanying notes are an integral part of these financial statements.

NOTES TO FINANCIAL STATEMENTS

(1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

BASIS OF PRESENTATION - The Chesapeake and Potomac Telephone Company of West Virginia (the Company), a wholly-owned subsidiary of Bell Atlantic Corporation (Bell Atlantic), maintains its accounts in accordance with the Uniform System of Accounts (USOA) prescribed by the Federal Communications Commission (FCC) and makes certain adjustments necessary to present the accompanying financial statements in accordance with generally accepted accounting principles applicable to regulated entities. Such principles differ in certain respects from those used by unregulated entities, but are required to appropriately reflect the financial and economic impacts of regulation and the ratemaking process. Significant differences resulting from the application of these principles are disclosed elsewhere in these Notes to Financial Statements where appropriate.

CASH AND CASH EQUIVALENTS - The Company considers all highly liquid investments with a maturity of 90 days or less when purchased to be cash equivalents. Cash equivalents are stated at cost, which approximates market value.

The Company makes certain payments by draft and records such drafts as accounts payable until such time as the banks have presented them for payment.

MATERIAL AND SUPPLIES - New and reusable materials are carried in inventory principally at average original cost, except that specific costs are used in the case of large individual items. Nonreusable material is carried at estimated salvage value.

PLANT AND DEPRECIATION - The Company's provision for depreciation is based principally on the remaining life method of depreciation and straight-line composite rates. This method provides for the recovery of the remaining net investment in telephone plant, less anticipated net salvage value, over the remaining service lives authorized by federal and state regulatory authorities. Depreciation expense also includes amortization of certain classes of telephone plant and certain identified depreciation reserve deficiencies over periods authorized by regulatory authorities.

When depreciable plant is replaced or retired, the amounts at which such plant has been carried in plant, property and equipment accounts are removed from the respective accounts and charged to accumulated depreciation, and any gains or losses on disposition are amortized over the remaining service lives of the remaining net investment in telephone plant.

MAINTENANCE AND REPAIRS - The cost of maintenance and repairs of plant, including the cost of replacing minor items not constituting substantial betterments, is charged to operating expense.

ALLOWANCE FOR FUNDS USED DURING CONSTRUCTION - Regulatory authorities allow the Company to record an allowance for funds used during construction, which includes both interest and equity return components, as a cost of plant and as an item of other income. Such income is not recovered in cash currently but will be recoverable over the service life of the plant through higher depreciation expense recognized for regulatory purposes.

EMPLOYEE RETIREMENT BENEFITS:

PENSION PLANS - Substantially all employees of the Company are covered under noncontributory multiemployer retirement plans sponsored by Bell Atlantic and its subsidiaries, including the Company. Amounts contributed to the Company's pension plans are actuarially determined under the aggregate cost method, and are subject to applicable federal income tax regulations.

POSTRETIREMENT BENEFITS OTHER THAN PENSIONS - Effective January 1, 1991, the Company adopted Statement of Financial Accounting Standards No. 106, "Employers' Accounting for Postretirement Benefits Other Than Pensions" (Statement No. 106). Statement No. 106 requires that all postretirement benefits other than pensions be accounted for under the prescribed actuarial method, the Company's obligation for these postretirement benefits is to be fully accrued by the date the employees attain full eligibility for such benefits. Prior to the adoption of Statement No. 106, the cost of health benefits for management retirees was recognized by the Company as an expense as they were incurred. The cost of health benefits for current and future associate retirees was recognized by the Company as an expense on the cost actuarial method. The cost of postretirement life insurance benefits was also recognized as determined under the aggregate cost actuarial method.

The Company makes contributions to a retiree health care trust for associate employees. Contributions to the trust are determined under the aggregate cost actuarial method and are limited to amounts permitted under Internal Revenue Service rules for determining tax-deductible contributions.

The Company annually funds payments for life insurance benefits that is determined using the aggregate cost actuarial method.

INCOME TAXES - Bell Atlantic and its domestic subsidiaries, including the Company, file a consolidated federal income tax return. The consolidated income tax currently payable is allocated in accordance with each subsidiary's contribution to consolidated taxable income and tax credits.

Certain of the Company's revenue and expense measurement policies used for financial accounting purposes differ from those used for income tax purposes. Deferred income taxes are provided for such differences to the extent permitted for ratemaking purposes.

The Tax Reform Act of 1986 repealed the investment tax credit (ITC) as of January 1, 1986, subject to certain transitional rules. Realized ITCs were deferred and are being amortized to income over the estimated service lives of the related assets.

RECLASSIFICATIONS - Certain reclassifications of prior years' data have been made to conform to 1991 classifications.

(2) LONG-TERM DEBT

Long-term debt consists principally of debentures issued by the Company. Interest rates and maturities of the amounts outstanding at December 31 are as follows:

| | | <u>Dollars in Thousands</u> | |
|--|---------------------------|-----------------------------|------------------|
| | | <u>1991</u> | <u>1990</u> |
| Forty year | 5.00%, due 2000 | \$ 25,000 | \$ 25,000 |
| Forty year | 7.25%, due 2009 | 40,000 | 40,000 |
| Forty year | 7.25%, due 2013 | 50,000 | 50,000 |
| Forty year | 9.00%, due 2015 | 50,000 | 50,000 |
| Forty year | 9.25%, due 2019 | 50,000 | 50,000 |
| Forty year | 8.40%, due 2029 | <u>50,000</u> | <u>50,000</u> |
| | | 265,000 | 265,000 |
| Capital lease obligations, average rate 10.30% and 10.76% | | 364 | 814 |
| Unamortized discount and premium - net | | <u>(1,294)</u> | <u>(1,338)</u> |
| | | 264,070 | 264,476 |
| Less maturing within one year | | <u>166</u> | <u>165</u> |
| Total. | | <u>\$263,904</u> | <u>\$264,311</u> |

Long-term debt outstanding at December 31, 1991 includes approximately \$215,000,000 which is callable by the Company. The call prices of these debentures range from 105.3% to 100.7% of face value, depending on the remaining life to maturity of the issue. In addition, long-term debt includes approximately \$50,000,000 which will become redeemable only on October 15, 1996 at the option of the security holder. The redemption price of these debentures will be 100.0% of face value plus accrued interest.

As of December 31, 1991, the Company has an outstanding shelf registration which was filed with the Securities and Exchange Commission on October 26, 1989 for the issuance of up to \$50,000,000, of its debt securities.

(3) DEBT MATURING WITHIN ONE YEAR

Debt maturing within one year consists of the following at December 31:

| | <u>Dollars in Thousands</u> | | | <u>Weighted Average Interest Rates</u> | | |
|--|-----------------------------|-----------------|-----------------|--|-------------|-------------|
| | <u>1991</u> | <u>1990</u> | <u>1989</u> | <u>1991</u> | <u>1990</u> | <u>1989</u> |
| Note payable - affiliate... | \$33,320 | \$31,946 | \$42,709 | 5.02% | 7.89% | 9.48% |
| Capital lease obligations.. | <u>166</u> | <u>165</u> | <u>168</u> | | | |
| Total..... | <u>\$33,486</u> | <u>\$32,111</u> | <u>\$42,877</u> | | | |
| Average amounts of notes payable outstanding during the year* | \$31,754 | \$35,437 | \$41,367 | 6.08% | 8.26% | 9.24% |
| Maximum amounts of notes payable at any month-end during the year..... | \$45,300 | \$53,975 | \$62,600 | | | |

* Amounts represent average daily face amounts of notes. Weighted average interest rates are computed by dividing such amounts into the aggregate related interest expense.

At December 31, 1991, the Company had an unused line of credit balance of \$36,280,000 with an affiliate, Bell Atlantic Network Funding Corporation (See Note 11).

(4) ACCOUNTING FOR RESTRUCTURING AND OTHER CHARGES

In 1991, Bell Atlantic and the Company offered a retirement incentive program to eligible management employees electing early retirement. As a result, income before cumulative effect of the change in accounting principle for 1991 was reduced by \$1,584,000 for special termination benefits and related restructuring costs. These costs are included as operating expenses in the Statements of Income.

Net income for 1989 was reduced by \$4,200,000 as a result of costs associated with special severance and enhanced early retirement programs for management employees, and the consolidation of certain Company facilities. These costs are included as operating expenses in the Statement of Income. In addition, costs associated with the early retirement of debentures reduced net income by \$2,863,000.

As a result of labor negotiations completed in 1989, Bell Atlantic established a retiree health care trust for associate employees of the Company. In connection with the establishment of the trust, the Company changed its method of accounting for postretirement health care benefits for these employees from a pay-as-you-go basis to an actuarially determined accrual basis, effective January 1, 1989. This change in accounting reduced net income for 1989 by \$3,530,000.

(5) **LEASES**

The Company has entered into both capital and operating leases as lessee for facilities and equipment used in the Company's operations. In 1991, 1990, and 1989, the Company incurred initial capital lease obligations of \$47,000, \$55,000, and \$82,000, respectively.

Total rent expense amounted to \$27,081,000 in 1991, \$23,674,000 in 1990, and \$23,530,000 in 1989.

At December 31, 1991, the aggregate minimum rental commitments under noncancelable leases for the periods shown are as follows:

| <u>Years</u> | <u>Dollars in Thousands</u> | |
|---|-----------------------------|-------------------------|
| | <u>Capital Leases</u> | <u>Operating Leases</u> |
| 1992 | \$ 278 | \$ 2,863 |
| 1993 | 133 | 2,614 |
| 1994 | 10 | 1,986 |
| 1995 | 1 | 1,811 |
| 1996 | - | 1,471 |
| Thereafter | - | <u>6,178</u> |
| Total | <u>422</u> | <u>\$16,923</u> |
| Less imputed interest and executory costs. . . | <u>58</u> | |
| Present value of net minimum lease payments . | 364 | |
| Less current installments. | <u>166</u> | |
| Long-term obligation at December 31, 1991. . . . | <u>\$ 198</u> | |

(6) INCOME TAXES

The components of operating income tax expense are as follows:

| (Dollars in Thousands) | Years Ended December 31. | | |
|----------------------------------|--------------------------|-----------------|-----------------|
| | 1991 | 1990 | 1989 |
| Federal: | | | |
| Current | \$35,531 | \$35,551 | \$25,194 |
| Deferred, net | (3,646) | (3,536) | (1,932) |
| Investment tax credits | (6,046) | (4,253) | (3,491) |
| | <u>25,839</u> | <u>27,762</u> | <u>19,771</u> |
| State: | | | |
| Current | 9,571 | 11,865 | 9,690 |
| Deferred, net | <u>2,639</u> | <u>332</u> | <u>1,961</u> |
| | <u>12,210</u> | <u>12,197</u> | <u>11,651</u> |
| Total | <u>\$38,049</u> | <u>\$39,959</u> | <u>\$31,422</u> |

Income tax benefits which relate to non-operating income and expense included in Other Income Miscellaneous-net were \$337,000, \$491,000, and \$131,000, in 1991, 1990, and 1989, respectively. The deferred tax benefit related to the cumulative effect of the change in accounting principle was \$46,822 in 1991. The income tax benefit arising from the loss on early extinguishment of debt in 1989 was \$1,933,000.

The components of deferred income tax expense (benefits) are as follows:

| (Dollars in Thousands) | Years Ended December 31. | | |
|------------------------------------|--------------------------|------------------|--------------|
| | 1991 | 1990 | 1989 |
| Accelerated depreciation | \$ (666) | \$2,051 | \$1,446 |
| Employee benefits | (1,340) | (2,026) | (617) |
| Other, net | <u>999</u> | <u>(3,229)</u> | <u>(800)</u> |
| Total | <u>(\$1,007)</u> | <u>(\$3,204)</u> | <u>\$ 29</u> |

The provision for income taxes varies from the amount computed by applying the statutory federal income tax rate to income before provision for income taxes and cumulative effect of change in accounting principle. The difference is attributable to the following factors:

| | Years Ended December 31. | | |
|---|--------------------------|--------------|--------------|
| | 1991 | 1990 | 1989 |
| Statutory federal income tax rate | 34.0% | 34.0% | 34.0% |
| Amortization of investment tax credits | (4.0) | (3.8) | (4.1) |
| State income taxes, net of federal income tax benefits | 7.6 | 7.7 | 8.7 |
| Benefit of rate differential applied to reversing timing differences | (3.3) | (1.9) | (4.8) |
| Reversal of previously capitalized interest, taxes and payroll-related construction costs | 1.8 | 1.5 | 3.4 |
| Prior year federal tax adjustment | - | - | (3.4) |
| Other, net | <u>(0.5)</u> | <u>0.6</u> | <u>1.0</u> |
| Effective income tax rate before cumulative effect of change in accounting principle | <u>35.6%</u> | <u>38.1%</u> | <u>34.8%</u> |

As a result of the adoption, effective January 1, 1988, of the revised USOA prescribed by the FCC, deferred taxes must be provided for interstate ratemaking purposes on all future book/tax timing differences. Prior to 1988, the Company did not record deferred taxes on timing differences for which deferred tax expense was not allowed for ratemaking purposes.

The cumulative net amount of income tax timing differences for which deferred taxes have not been provided pursuant to the ratemaking process amounted to approximately \$37,800,000 and \$43,206,000 at December 31, 1991 and 1990, respectively. These timing differences principally relate to the allowance for funds used during construction and certain taxes and payroll-related construction costs which were capitalized for financial statement purposes, but were deducted currently for income tax purposes, net of applicable depreciation.

The Financial Accounting Standards Board (FASB), issued Statement of Financial Accounting Standards No. 109, "Accounting for Income Taxes" (Statement No. 109), in February 1992. The Company will be required to adopt Statement No. 109 by 1993. Statement No. 109 will require the calculation of deferred taxes using the liability method. Under the liability method, deferred tax balances must be adjusted to reflect enacted changes in income tax rates, and deferred taxes must be provided on all book/tax basis differences.

Presently, deferred taxes are recorded at income tax rates that were in effect at the time the related timing difference arose. In addition, regulated companies only record deferred taxes on timing differences which regulators recognize in the ratemaking process. Since regulators have not changed the manner in which these tax effects are treated for ratemaking purposes, when Statement No. 109 is adopted, the income effects of the required adjustments to deferred tax balances will be recorded on the balance sheet as regulatory assets or liabilities in accordance with FASB'S Statement of Financial Accounting Standards No. 71, "Accounting for the Effects of Certain Types of Regulation" (Statement No. 71). Absent changes in the regulatory treatment of deferred taxes, there will be no material impact on net income upon adoption of Statement No. 109.

Prior to 1984, the Company was included in AT&T's consolidated federal income tax returns. These returns have been examined by the Internal Revenue Service (IRS), and all issues including the summary assessment issue discussed below, have been settled.

During 1987, the IRS made a summary assessment requiring Bell Atlantic's telephone subsidiaries to pay a total of approximately \$65 million in tax and interest related to certain contested issues for the years 1979 and 1980. This payment (\$4,500,000 of which was the Company's share) has been recorded as a current deferred charge. In January 1992, the Company was officially notified that the IRS has decided the issues as proposed by Bell Atlantic, and a refund of the summary assessment is expected in 1992.

(7) **EMPLOYEE RETIREMENT BENEFITS**

PENSION PLANS - Substantially all of the Company's management and associate employees are covered under noncontributory multiemployer pension and death benefit retirement plans sponsored by Bell Atlantic and certain of its subsidiaries, including the Company. The pension benefit formula is based on a flat dollar amount per year of service according to job classification under the associate plan and a stated percentage of adjusted career average income under the plans for management employees. The Company's objective in funding the plans is to accumulate funds at a relatively stable rate over participants' working lives so that benefits are fully funded at retirement. Plan assets consist principally of investments in domestic and nondomestic corporate equity securities, U.S. Government and corporate debt securities, and real estate.

Aggregate pension costs for the plans are as follows:

| (Dollars in Thousands) | <u>Years ended December 31.</u> | | |
|-------------------------------------|---------------------------------|-------------|-------------|
| | <u>1991</u> | <u>1990</u> | <u>1989</u> |
| Current year cost | \$4,697 | \$4,826 | \$5,070 |
| Percentage of salaries and wages. . | 4.1% | 4.5% | 4.3% |

During 1991, the Company offered a retirement incentive program to eligible management employees electing early retirement. The cost of this program's special termination benefits, which is included in 1991 pension cost, is approximately \$229,000. This increase was offset by changes in actuarial assumptions.

The decrease in pension cost from 1989 to 1990 was primarily due to reductions in the number of employees due to restructure and the force management program of 1989, offset by changes in plan provisions, actuarial assumptions, and demographic and investment experience.

Statement of Financial Accounting Standards No. 87, "Employers' Accounting for Pensions" (Statement No. 87) requires a comparison of the actuarial present value of projected benefit obligations with the fair value of plan assets, the disclosure of the components of net periodic pension cost and a reconciliation of the funded status of the plans with amounts recorded on the balance sheet. Such disclosures are not presented for the Company because the structure of the Bell Atlantic plans does not allow for the determination of this information on an individual company basis.

The assumed discount rate used to measure the projected benefit obligation was 7.75% at December 31, 1991 and 8.0% at December 31, 1990. The assumed rate of future increases in compensation levels was 5.25% at December 31, 1991 and 1990. The expected long-term rate of return on plan assets was 7.5% for 1991, 1990, and 1989.

The Company has in the past, entered into labor negotiations with the unions representing certain employees and expects to do so in the future. Pension benefits have been included in these negotiations and improvements in benefits have been made from time to time. Additionally, the Company has amended the benefit formula under pension plans maintained for its management employees. Expectations with respect to future amendments to the Company's pension plans have been reflected in determining the Company's pension cost under Statement No. 87.

POSTRETIREMENT BENEFITS OTHER THAN PENSIONS - Effective January 1, 1991, the Company has adopted Statement of Financial Accounting Standards No. 106, "Employers' Accounting for Postretirement Benefits Other Than Pensions," (Statement No. 106). Statement No. 106 requires accrual accounting for all postretirement benefits other than pensions. Under the prescribed accrual method, the Company's obligation for these postretirement benefits is to be fully accrued by the date the employees attain full eligibility for such benefits. Prior to the adoption of Statement No. 106, the cost of health benefits for management retirees was recognized by charging claims to expense as they were incurred. The cost of health benefits for current and future associate retirees was recognized as determined under the aggregate cost actuarial method. The cost of postretirement life insurance benefits was also recognized as determined under the aggregate cost actuarial method.

In conjunction with the adoption of Statement No. 106, for financial reporting purposes, the Company has elected to immediately recognize the accumulated postretirement benefit obligation for current and future retirees, net of the fair value of plan assets and recognized accrued postretirement benefit costs (transition obligation) in the amount of \$69,964,000 net of income taxes of \$46,822,000. On December 26, 1991, the FCC released an order permitting adoption of Statement No. 106 on or before January 1, 1993. The FCC order permits amortization of the transition obligation over the average remaining service period of active employees for interstate regulatory accounting purposes. Pursuant to Statement of Financial Accounting Standards No. 71, "Accounting for the Effects of Certain types of Regulation," (Statement No. 71) a regulatory asset associated with the recognition of the transition obligation was not recorded because of uncertainties as to the timing and extent of recovery given the Company's assessment of its long-term competitive environment.

Substantially all of the Company's management and associate employees are covered under postretirement health and life insurance benefit plans sponsored by Bell Atlantic and certain of its subsidiaries, including the Company. The determination of postretirement benefit cost for postretirement

health benefit plans is based on comprehensive hospital, medical, surgical and dental benefit provisions. The postretirement life insurance benefit formula used in determination of postretirement benefit cost is primarily based on annual basic pay at retirement.

The Company funds for postretirement health benefits for associate employees and postretirement life insurance benefits for associate and management employees. The Company's objective in funding these plans is to accumulate funds at a relatively stable rate over participants' working lives so that benefits are fully funded at retirement. Plan assets consist principally of investments in domestic and nondomestic corporate equity securities, and U.S. Government and corporate debt securities.

In 1991, the aggregate cost of postretirement health and life insurance benefits was \$4,824,000.

Statement No. 106 requires a comparison of the actuarial present value of the accumulated postretirement benefit obligation with the fair value of plan assets, the disclosure of the components of the net periodic postretirement benefit cost, and a reconciliation of the funded status of the plans with the amount recorded on the balance sheet. Such disclosures are not presented for the Company because the structure of the Bell Atlantic plans does not allow for the determination of this information on an individual company basis.

The assumed discount rate used to measure the accumulated postretirement benefit obligation was 7.75% at December 31, 1991 and 8.0% at January 1, 1991. The assumed rate of future increases in compensation levels was 5.25% at December 31, 1991. The expected long-term rate of return on plan assets was 7.5% for 1991. The medical cost trend rate in 1991 was approximately 15.0%, grading down to an ultimate rate in 2003 of approximately 5.0%. The dental cost trend rate in 1991 and thereafter is approximately 4.0%.

Certain postretirement benefits other than pensions have been included in labor negotiations described above, and such benefits have been modified from time to time. Additionally, the Company has amended the benefits under postretirement benefit plans maintained for its management employees. Expectations with respect to certain future amendments to the Company's postretirement benefit plans have been reflected in determining the Company's postretirement benefit cost under Statement No. 106.

During 1990 and 1989, the cost of postretirement health care benefits was \$8,279,000 and \$10,389,000, respectively. In addition, the Company recognized postretirement life insurance benefit cost for 1990 and 1989 in the amounts of \$144,000 and \$393,000, respectively.

(8) SUPPLEMENTAL CASH FLOW AND ADDITIONAL FINANCIAL INFORMATION

| | Dollars in Thousands | | |
|--|----------------------|-----------------|-----------------|
| | 1991 | 1990 | 1989 |
| Supplemental cash flow information: | | | |
| Interest paid | <u>\$23,192</u> | <u>\$24,745</u> | <u>\$26,049</u> |
| Income taxes paid | <u>\$44,487</u> | <u>\$40,905</u> | <u>\$37,975</u> |
| Depreciation as a percentage of average depreciable plant | <u>7.24%</u> | <u>7.43%</u> | <u>7.26%</u> |
| Amortization of investment tax credits. | <u>\$ 6,046</u> | <u>\$ 4,253</u> | <u>\$ 3,491</u> |
| Other operating taxes: | | | |
| Property | \$11,078 | \$10,826 | \$10,790 |
| Gross receipts | 10,212 | 8,970 | 8,441 |
| Other | <u>5,417</u> | <u>4,693</u> | <u>4,811</u> |
| Total | <u>\$26,707</u> | <u>\$24,489</u> | <u>\$24,042</u> |
| Interest expense: | | | |
| Interest on long-term debt. | \$21,199 | \$21,235 | \$22,303 |
| Interest on note payable to affiliate | 1,931 | 2,926 | 3,186 |
| Interest on notes payable | - | - | 638 |
| Other | <u>224</u> | <u>491</u> | <u>870</u> |
| Total | <u>\$23,354</u> | <u>\$24,652</u> | <u>\$26,997</u> |

For the years ended December 31, 1991, 1990 and 1989, revenues generated from services provided to AT&T, principally network access, billing and collection and sharing of network facilities, comprised approximately 16%, 16%, and 18%, respectively, of total operating revenues.

The Company provides billing and collection services to interexchange carriers (IXCs). To provide these services, the Company and the IXCs enter into contracts under which the Company purchases the related customer accounts receivable. The largest purchaser of this service is AT&T. At December 31, 1991 and 1990, accounts receivable included \$4,368,000 and \$3,585,000, respectively (net of allowances for uncollectibles), of such receivables purchased from AT&T. Accounts payable included corresponding amounts owed to AT&T for such receivables.

Financial instruments that potentially subject the Company to concentrations of credit risk consist of trade receivables with AT&T, as noted above. Credit risk with respect to other trade receivables is limited due to the large number of customers included in the Company's customer base.

The Company makes certain payments by draft and records such drafts as accounts payable until such time as the banks have presented them for payment. The amounts of such drafts outstanding were \$203,000 at December 31, 1991 and \$2,952,000 at December 31, 1990. At December 31, 1990, \$5,466,000 of negative cash balances were classified as accounts payable.

(9) QUARTERLY FINANCIAL INFORMATION (UNAUDITED)

| <u>Quarter</u> | <u>Dollars in Thousands</u> | | | |
|-----------------|---|---|--|--|
| | <u>Total</u> <u>Operating</u> <u>Revenues</u> | <u>Net</u> <u>Operating</u> <u>Revenues</u> | <u>Income before</u> <u>Cumulative</u> <u>Effect of Change</u> <u>in Accounting</u> <u>Principle</u> | <u>Net</u> <u>Income</u> <u>(Loss)</u> |
| <u>1991</u> | | | | |
| 1st. | \$137,838 | \$ 37,353 | \$ 20,166 | (\$50,066) |
| 2nd. | 138,621 | 36,194 | 19,401 | 19,132 |
| 3rd. | 136,745 | 35,329 | 18,535 | 18,265 |
| 4th. | <u>136,426</u> | <u>20,627</u> | <u>10,169</u> | <u>10,976</u> |
| Total | <u>\$549,630</u> | <u>\$129,503</u> | <u>\$ 68,271</u> | <u>(\$ 1,693)</u> |
| <u>1990</u> | | | | |
| 1st. | \$132,794 | \$ 33,282 | \$ 17,221 | \$ 17,221 |
| 2nd. | 135,152 | 33,773 | 17,482 | 17,482 |
| 3rd. | 135,066 | 30,867 | 15,667 | 15,667 |
| 4th. | <u>138,003</u> | <u>30,103</u> | <u>13,727</u> | <u>13,727</u> |
| Total | <u>\$541,015</u> | <u>\$128,025</u> | <u>\$ 64,097</u> | <u>\$ 64,097</u> |

Results of operations for the first three quarters of 1991 have been restated for the effect of the adoption of Statement of Financial Accounting Standards No. 106 "Employers' Accounting for Postretirement Benefits Other Than Pensions," (Note 7). As a result of the restatement, operating revenue decreased \$447,000, \$448,000, and \$450,000, and income before cumulative effect of change in accounting principle decreased \$268,000, \$269,000, and \$270,000, for the quarters ended March 31, June 30, and September 30, respectively.

(10) LITIGATION AND CONTINGENCIES

The Company is a party to antitrust actions and various other claims, legal actions and complaints arising in the ordinary course of business. In the opinion of management, any monetary liability or financial impact to which the Company might be subject after final adjudication or settlement of these matters would not be material to the Company's financial position.

(11) TRANSACTIONS WITH AFFILIATES

The Company has contractual arrangements with an affiliated company, Bell Atlantic Network Services, Inc. (NSI), for the provision of various centralized corporate, administrative, planning, financial and other services. These arrangements serve to fulfill the common needs of Bell Atlantic's operating telephone companies on a centralized basis rather than duplicate efforts in each company.

In connection with these services, the Company recognized approximately \$79,442,000, \$70,709,000, and \$56,979,000 in operating costs for the years ended December 31, 1991, 1990 and 1989, respectively. In 1991, these charges included \$2,086,000, associated with NSI's adoption of Statement No. 106. In addition, the Company recognized \$21,089,000, representing the Company's proportionate share of NSI's accrued transition obligation under Statement No. 106. Included in these costs were \$7,601,000 in 1991, \$7,045,000 in 1990, and \$6,788,000 in 1989, billed to NSI by Bell Communications Research, Inc., another affiliated company owned jointly by the seven regional holding companies.

The Company has a contractual agreement with another affiliated company, Bell Atlantic Network Funding Corporation (BANFC) for the provision of short-term financing and cash management services. BANFC issues commercial paper and secures bank loans to fund the working capital requirements of the operating telephone companies and NSI, and invests funds in temporary investments on their behalf. In connection with this arrangement, the Company recognized \$1,931,000, \$2,926,000 and \$3,186,000 in interest expense in 1991, 1990 and 1989, respectively.

The Company received \$4,811,000 in rent revenue from and paid \$10,579,000 in rent expense to affiliated companies as a result of various intercompany billing arrangements in 1991. These amounts were \$4,030,000 and \$7,461,000, respectively in 1990, and \$3,226,000 and \$7,739,000, respectively in 1989.

On January 1, 1991 the Company transferred all assets of Bell Atlantic Knowledge Systems, Inc. (BAKS), a wholly owned subsidiary of the Company, to Bell Atlantic Corporation. This resulted in an increase in the Company's equity of \$3,472,000.

On January 28, 1992, the Company declared a dividend in the amount of \$13,400,000 payable to Bell Atlantic on January 31, 1992.

THE CHESAPEAKE AND POTOMAC TELEPHONE COMPANY OF WEST VIRGINIA

SCHEDULE V - PLANT, PROPERTY AND EQUIPMENT

FOR THE YEAR ENDED DECEMBER 31, 1991

(Dollars in Thousands)

| Col. A | Col. B | Col. C | Col. D | Col. E | Col. F |
|---|--------------------------------------|-----------------------------------|--------------------------|-------------------------------|--------------------------------|
| Classification | Balance at Beginning of Period | Additions at Cost -Note (a) | Retirements -Note (b) | Other Changes -Note (d) | Balance at End of Period |
| Land..... | \$ 6,012 | \$ (3) | \$ - | \$ - | \$ 6,009 |
| Buildings..... | 98,268 | 5,005 | 939 | - | 102,334 |
| Central Office Equipment..... | 505,268 | 67,434 | 65,937 | - | 506,765 |
| Telephone Instruments and Related Equipment..... | 17,670 | 1,867 | 602 | - | 18,935 |
| Pole Lines..... | 95,103 | 4,387 | 1,971 | - | 97,519 |
| Cable and Wiring..... | 639,919 | 25,993 | 16,779 | - | 649,133 |
| Conduit..... | 35,085 | 1,653 | 97 | - | 36,641 |
| Office Equipment and Furniture..... | 36,069 | 3,091 | 2,311 | (2,454) | 34,395 |
| Vehicles and Other Work Equipment..... | 31,491 | 3,196 | 2,301 | - | 32,386 |
| Other..... | <u>5,681</u> | <u>385</u> | <u>657</u> | <u>-</u> | <u>5,409</u> |
| Total In Service - Note (c)..... | 1,470,566 | 113,008 | 91,594 | (2,454) | 1,489,526 |
| Plant Under Construction..... | 14,412 | 2,158 | - | - | 16,570 |
| Other..... | <u>476</u> | <u>3</u> | <u>15</u> | <u>-</u> | <u>464</u> |
| Total Plant, Property and Equipment. | <u>\$1,485,454</u> | <u>\$115,169</u> | <u>\$91,609</u> | <u>\$ (2,454)</u> | <u>\$1,506,560</u> |

The notes on page F-23 are an integral part of this schedule.

THE CHESAPEAKE AND POTOMAC TELEPHONE COMPANY OF WEST VIRGINIA

SCHEDULE V - PLANT, PROPERTY AND EQUIPMENT

FOR THE YEAR ENDED DECEMBER 31, 1990

(Dollars in Thousands)

| Col. A | Col. B | Col. C | Col. D | Col. E | Col. F |
|---|--------------------------------------|-----------------------------------|--------------------------|------------------|--------------------------------|
| Classification | Balance at Beginning of Period | Additions at Cost -Note (a) | Retirements -Note (b) | Other Changes | Balance at End of Period |
| Land..... | \$ 5,778 | \$ 229 | \$ (5) | \$ - | \$ 6,012 |
| Buildings..... | 92,122 | 6,935 | 789 | - | 98,268 |
| Central Office Equipment..... | 504,265 | 62,688 | 61,685 | - | 505,268 |
| Telephone Instruments and Related Equipment..... | 15,358 | 2,842 | 530 | - | 17,670 |
| Pole Lines..... | 91,874 | 5,085 | 1,856 | - | 95,103 |
| Cable and Wiring..... | 621,823 | 27,163 | 9,067 | - | 639,919 |
| Conduit..... | 31,875 | 1,812 | (1,398) | - | 35,085 |
| Office Equipment and Furniture..... | 31,179 | 7,747 | 2,857 | - | 36,069 |
| Vehicles and Other Work Equipment..... | 30,012 | 4,137 | 2,658 | - | 31,491 |
| Other..... | <u>6,099</u> | <u>(116)</u> | <u>302</u> | <u>-</u> | <u>5,681</u> |
| Total In Service - Note (c)..... | 1,430,385 | 118,522 | 78,341 | - | 1,470,566 |
| Plant Under Construction..... | 21,966 | (7,554) | - | - | 14,412 |
| Other..... | <u>634</u> | <u>(158)</u> | <u>-</u> | <u>-</u> | <u>476</u> |
| Total Plant, Property and Equipment. | <u>\$1,452,985</u> | <u>\$110,810</u> | <u>\$78,341</u> | <u>\$ -</u> | <u>\$1,485,454</u> |

The notes on page F-23 are an integral part of this schedule.

THE CHESAPEAKE AND POTOMAC TELEPHONE COMPANY OF WEST VIRGINIA

SCHEDULE V - PLANT, PROPERTY AND EQUIPMENT

FOR THE YEAR ENDED DECEMBER 31, 1989

(Dollars in Thousands)

| Col. A | Col. B | Col. C | Col. D | Col. E | Col. F |
|---|--------------------------------------|-----------------------------------|--------------------------|------------------|--------------------------------|
| Classification | Balance at Beginning of Period | Additions at Cost -Note (a) | Retirements -Note (b) | Other Changes | Balance at End of Period |
| Land..... | \$ 5,786 | \$ 19 | \$ 27 | \$ - | \$ 5,778 |
| Buildings..... | 88,502 | 4,543 | 923 | - | 92,122 |
| Central Office Equipment..... | 502,312 | 60,715 | 58,762 | - | 504,265 |
| Telephone Instruments and Related Equipment..... | 14,385 | 2,549 | 1,576 | - | 15,358 |
| Pole Lines..... | 87,686 | 5,363 | 1,175 | - | 91,874 |
| Cable and Wiring..... | 603,290 | 25,398 | 6,865 | - | 621,823 |
| Conduit..... | 31,837 | 1,577 | 1,539 | - | 31,875 |
| Office Equipment and Furniture..... | 29,605 | 2,013 | 439 | - | 31,179 |
| Vehicles and Other Work Equipment..... | 28,120 | 4,129 | 2,237 | - | 30,012 |
| Other..... | <u>4,840</u> | <u>1,317</u> | <u>58</u> | <u>-</u> | <u>6,099</u> |
| Total In Service - Note (c)..... | 1,396,363 | 107,623 | 73,601 | - | 1,430,385 |
| Plant Under Construction..... | 21,416 | 550 | - | - | 21,966 |
| Other..... | <u>516</u> | <u>118</u> | <u>-</u> | <u>-</u> | <u>634</u> |
| Total Plant, Property and Equipment. | <u>\$1,418,295</u> | <u>\$108,291</u> | <u>\$73,601</u> | <u>\$ -</u> | <u>\$1,452,985</u> |

The notes on page F-23 are an integral part of this schedule.